



Haulage Operations

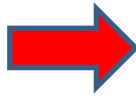
PAPER ONE

Examination for
Certificate of Professional Competence in Haulage Operations

Date: 4th December 2019 Time: 09:30 to 12:00

**PLEASE ENSURE THAT YOUR EXAMINATION NUMBER IS FILLED IN BELOW.
WITHOUT YOUR EXAMINATION NUMBER YOUR PAPER CANNOT BE CORRECTED.
YOUR EXAMINATION NUMBER HAS BEEN ADVISED TO YOU IN WRITING AND IS
NOT YOUR SEAT NUMBER. PLEASE DO NOT SIGN YOUR NAME ON THE EXAM
BOOKLET.**

EXAMINATION NUMBER



Please Note:

Section A contains 17 questions. Please answer **all** these questions.
The format is as follows:

- 6 multiple choice questions of 5 Marks each, &**
- 11 short questions of 20 Marks each.**

Section B contains 4 questions,

- Question 1 is compulsory carries 100 Marks**
- One further question from a choice of Three must be attempted. Each question carries 50 Marks.***

THE EXAMINATION PAPER IS COMPLETE, AND NO ADDITIONAL PAGES SHOULD BE APPENDED. SPACES ARE ALLOWED IN THE EXAMINATION PAPER FOR WRITTEN ANSWERS TO BE PROVIDED FOR EACH QUESTION.

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Paper number	Total Marks	% achieved	Result
Paper One			
Paper Two			
Overall Result			

H1

Section A

Q1 What may be used as a reason to put a company into liquidation?

Tick the correct answer at A, B, C or D

- | | |
|---------------------------------------------------|---------------------------------------------------|
| A No insurance <input type="checkbox"/> | B Criminal record <input type="checkbox"/> |
| C Unable to pay debts <input type="checkbox"/> | D Bad accident record <input type="checkbox"/> |

(5 Marks)

Q2 Which of the following is considered to be the most effective means of managing?

Tick the correct answer at A, B, C or D

- | | |
|-----------------------------------------|------------------------------------------|
| A Directing <input type="checkbox"/> | B Delegating <input type="checkbox"/> |
| C Deciding <input type="checkbox"/> | D Dictating <input type="checkbox"/> |

(5 Marks)

Q3 Which one of the following operations does not require a Road Haulage Operator Licence?

Tick the correct answer at either A, B, C, D.

- | | |
|--------------------------------------------------------------------------------|--------------------------|
| A. Where you are transporting goods for another party using only rigid lorries | <input type="checkbox"/> |
| B. Where you are transporting goods for another party, but only within Ireland | <input type="checkbox"/> |
| C. Where you are transporting only your own goods | <input type="checkbox"/> |
| D. Where you are using a hired lorry to transport goods for another party | <input type="checkbox"/> |

(5 marks)

Q4 Which of the following is associated with being a sole trader?

Tick the correct answer at A, B, C or D

- | | | | |
|----------------------|--------------------------|------------------------|--------------------------|
| A. Limited Liability | <input type="checkbox"/> | B. Liquidation | <input type="checkbox"/> |
| C. Partners | <input type="checkbox"/> | D. Unlimited liability | <input type="checkbox"/> |

(5 marks)

Q5 Which of the following is the formula to calculate the Working Capital of a Road Transport Business?

Tick the correct answer at A, B, C or D

- | | |
|---------------------------------------------------------------|--------------------------|
| A: Current Assets divided by Current Liabilities | <input type="checkbox"/> |
| B: Fixed assets plus Current Assets minus Current Liabilities | <input type="checkbox"/> |
| C: Current Assets less Current Liabilities | <input type="checkbox"/> |
| D: Net Profit x 100 divided by Capital Employed | <input type="checkbox"/> |

(5 marks)

Q6 Listed below are three cost headings under running costs. Please identify the cost heading that is **not a running cost.**

Tick the correct answer at A, B, C or D

- | | | | |
|----------------|--------------------------|---------------------|--------------------------|
| A: Fuel | <input type="checkbox"/> | B: Tyres | <input type="checkbox"/> |
| C: Maintenance | <input type="checkbox"/> | D: Vehicle Road Tax | <input type="checkbox"/> |

(5 Mark)

[Please turn over]

Q7 At the end of any accounting period list the procedures that should take place for the preparation of your financial statements.

(20 Marks)

Q8 Every company is required by law to have a company secretary, who may be one of the directors. List four of the duties of a company secretary.

(20 Marks)

Q11 Driver Attestation is covered by Article 5 of EU Regulation (EC) No. 1072/2009.

a. What is the purpose of this legislation?

(10 Marks)

b. Who is required to hold a Driver Attestation?

(10 Marks)
(Total 20 Marks)

Q12 You wish to engage in International operations. Please list five additional costs involved in engaging in International transport.

(20 Marks)

Q13 Staff training is now well established within the transport industry.

A. Please outline the purpose of a training programme for employees.

(10 Marks)

B. What might be the benefits of a good training programme?

(10 Marks)

(Total 20 Marks)

Q14 Cabotage

a) What is cabotage?

(4 Marks)

[Please turn over]

- b) A haulier carrying out cabotage services shall only be deemed to comply with the Regulations pertaining to cabotage if the haulier can produce clear evidence of the incoming international carriage and of each consecutive cabotage operation carried out. Give details of the evidence required.

(16 Marks)
(Total 20 Marks)

Q15 Regarding vehicle road worthiness, please address the following two questions.

- a) Name the two types of inspection which must be undertaken by vehicle owners and users as part of their systems for the regular inspection and maintenance of vehicles.

b) The factors and guidelines to be followed in undertaking such inspections.

(20 Marks)

Q16 Give an example of what can be classified under the following Balance sheet Headings:

a. Current Assets.

b. Fixed Assets.

c. Current Liabilities.

d. Fixed Long-Term Liabilities.

(20 Marks)

[Please turn over]

Section B

Candidates must attempt Question 1 and one from the following
three

PLEASE NOTE - Question No. 1 is compulsory

(Please use a separate page for each answer. You may also use the
back of each page)

Q.1 Compulsory

ABC Haulage is a family owned road haulage company operating in Dublin. It operates a fleet of tractor and trailers from its base just off the M50. It runs four routes for a customer Sparks Electrical details of which are given below.

You have been appointed as transport manager and asked to review the routing from a compliance perspective.

The routes are as follows

Route A – total 500 km round trip

Starts at 07.00hrs, finishes at 22.00hrs and comprises 10 hours driving, a one hours break and four hours other work

This route operates six days per week

Route B – total 350 km round trip

Starts at 11.00hrs, finishes at 23.00hrs and comprises nine hours driving, a one-hour break and two hours other work.

This route operates three days per week

Route C – total 200 km round trip

Starts at 07.00hrs, finishes at 16.00hrs and comprises six hours driving, a one-hour break, one-hour other work and a one-hour period of availability.

This route operates six days per week

Route D – total 450 km round trip

Starts at 08.30hrs, finishes at 20.00hrs and comprises nine hours 30 minutes driving, a 30-minute break and one hour and 30 minutes of other work.

This route operates three days per week

Each route has a single dedicated vehicle which would not normally be used on any other work

The work for Sparks Electrical runs for 50 weeks per year with three permanent drivers carrying out all of the work on varying shift patterns. Two temporary relief drivers cover for holidays when required. The schedule for the three permanent drivers for the coming week is shown in the drivers table below

Day / Name	John	Pawel	Francis
Mon	A	B	C
Tue	A	D	C
Wed	B	C	A
Thurs	C	A	B
Fri	D	C	A
Sat	C	A	D
Sun	REST	REST	REST

- a) From the table for the week and the route information, identify SIX breaches of the Driver's Hours / Working Time Regulations
- b) From the table for the week and the route information, identify THREE breaches of the Driver's Hours/Working Time Regulations in addition to those identified in the first part of the question if an identical schedule is continued for the following month

(Total 100 Marks)

**Please attempt one, and only one of the following questions.
Marks will not be allotted to more than one answer.**

Q2 A useful method of assessing the current situation of a business is to carry out analysis of strengths, weaknesses, opportunities and threats (SWOT).

- a) Give four examples **under each** of the above SWOT headings that could apply to a typical road haulage transport business.

(32 Marks)

- b) Give three examples with supporting details where Brexit could impact the operation of an international haulage business.

(18 Marks)

(Total 50 Marks)

Q3 ECMT Licences.

- a) What are ECMT Licences?

(5 Marks)

- b) List five points as to how you would apply for and the process of administering ECMT licences.

(15 marks)

- c) Give details of the use and conditions attached to ECMT licences. List six points.

(30 Marks)

(Total 50 Marks)

Q.4 Name the international agreement governing the transport of dangerous goods by.

- 1) Road
- 2) Sea
- 3) Rail

a) You have a 12 tonne GVW vehicle

- I. How many fire extinguishers are required?
- II. What is the total quantity of fire extinguisher required?

b) You have been offered a consignment of dangerous goods. The dangerous goods are assigned to Transport category 2 and the total quantity is 450 litres.

- I. Will you have to assign an ADR certified driver to the job? Explain your answer.

c) The HSA have stopped a driver on the road and observed him smoking.

- I. What is the maximum on the spot fine for this offence?

d) Name three items of additional equipment which a driver may be required to carry and specify when they are required.

(Total 50 Marks)

ANSWER QUESTION NUMBER: _____



